



association of the
luxembourg fund industry

| **roadshow** | **december 2011**

A large orange graphic featuring a stylized world map. Overlaid on the map is a target symbol consisting of three concentric white circles and a central white dot, with several white lines radiating outwards from the center, resembling a sun or a target. The text 'luxembourg – the global opportunity for asset management' is written in white, bold, sans-serif font in the lower right quadrant of the graphic.

**luxembourg –
the global opportunity
for asset management**

taipei, december 6th, 2011

Dear Fund Industry Professional,

The Association of the Luxembourg Fund Industry, ALFI, is delighted to invite you to the latest in our successful series of global fund industry seminars, which takes place on:

Tuesday 6th December, 08.30 – 12.00

at the **W Hotel Taipei**, 10 Zhongxiao East Road, Sec. 5 Xinyi District, Taipei 110
(simultaneous translation available)

This thought-provoking seminar will highlight and analyse the growing importance of the selection of fund domicile and fund branding in the current marketplace. Amid high levels of volatility in markets and rising concerns over sovereign stability, Luxembourg's experience, financial strength, prudence and innovation helps fund management companies expand and enhance their brands.

Luxembourg is the world leader in UCITS products, which enable funds to be distributed across Europe and afford a very high degree of investor protection. The 2,086 billion euros (at August 31 2011) in net assets under management in Luxembourg is second only to the US and is testament to the level of trust in both Luxembourg and in the UCITS brand. This brand is now recognised as the only truly globally distributed investment fund product. As a result, an increasing number of asset managers with global ambitions are establishing UCITS funds. Luxembourg-domiciled investment structures are now distributed in over 50 countries across Europe, Asia, Latin America and the Middle East. There are more than 900 UCITS funds in Hong Kong alone while **Taiwan** and Korea have over 700 UCITS funds between them.

In addition, in response to the growth in alternative investments, Luxembourg offers a full range of alternative investment products, including hedge funds, private equity funds and real estate funds.

We would be pleased to welcome you to our interactive sessions which will discuss practical aspects of global fund management, such as regulatory and operational issues. The seminars are free of charge and the detailed programme is on the following page.

To register, please [click here](#) or refer to the registration section on the roadshow webpage on www.alfi.lu (conference section).

We hope to have the pleasure of welcoming you.

Yours sincerely,

Camille Thommes
Director General, ALFI



programme taipei

Date:	Tuesday 6th December 2011
Venue:	Hotel W Taipei 10 Zhongxiao East Road, Sec. 5 Xinyi District Taipei 110 Taiwan
	Simultaneous translation available

08.00 - 08.30	Registration and breakfast
08.30-09.00	Welcome & introductions Marc Saluzzi , Chairman, ALFI Henry Lin , Chairman, Securities Investment Trust & Consulting Association, SITCA
09.00 – 10.15	UCITS Distribution and Recent Regulatory Changes <u>Moderator:</u> Jacques Elvinger , Partner, Elvinger Hoss & Prussen <u>Panelists:</u> Mark Evans , Partner, PwC Rafik Fischer , General Manager, KBL European Private Bankers Stéphane Karolczuk , Investment Management, Arendt & Medernach José-Benjamin Longrée , Managing Director, Citi
10.15 –10.45	Coffee break
10.45-12.00	UCITS Fund Set-up and Operating Model <u>Moderator:</u> Freddy Brausch , Partner, Linklaters LLP <u>Panelists:</u> Georges Bock , Partner, Head of Tax, KPMG Marc Feider , Partner, Allen & Overy Michael Ferguson , Partner, Asset Management Leader, Ernst & Young Christopher Stuart Sinclair , Director, Deloitte Paul Whitehouse , Business Unit Head, State Street Bank
12.00-13.30	Buffet lunch



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